



GOVCON

CAPABILITY STATEMENT

Jd Walter, PhD, CMQ/OE

Principal



COMPANY DATA

COMPANY: Walteric LLC

TIN: 42-5283350

UEI: HQLWW4UFD4X8

CAGE: Pending

NAICS: 541611, 541612, 541618, 611430

COMPANY OVERVIEW

Walteric (*pronounced wal-tric*) provides high-quality, results-oriented professional services, helping GovCon firms solution, win and deliver federal contracts providing agency modernization, operational efficiency improvement and workforce development activities.

RELEVANT EXPERIENCE

- 01 Supported over \$136M in contract wins, securing critical recompetes and entering into new markets.
- 02 Generated \$5M in new contracts within 24 months of establishing new human capital line of business.
- 03 Turned around \$28M program, growing contract spend from \$250k to \$10M within 8 months.

AGENCY EXPERIENCE



CORE COMPETENCIES



Strategic Growth & Proposal Architecture

Driving top-line growth by translating complex requirements into winning technical and commercial strategies.

- Business Development, Capture Management, Solution Architecture, and Proposal Strategy.



Service Delivery & Executive Advisory

Ensuring flawless contract execution, customer retention, and high-value subject matter expertise.

- Program / Project Management, Senior Advisory, Subject Matter Expertise, and On-Contract Growth.



Digital Transformation & Operational Scaling

Modernizing technology stacks and internal workflows to boost agency mission success and operational efficiency.

- Technology Transformation, Enterprise Systems Modernization, Shared Services, and Process Automation.

KEY DIFFERENTIATORS

01

Dual-Perspective Mastery: Over 20 years of experience spanning commercial government contracting and senior civil service roles.

02

Certified Quality Frameworks: Validated operational excellence through ASQ CMQ/OE certification.

03

Disciplined Contract Governance: Two decades managing compliant federal civilian and defense contracts.

04

PhD-Level Rigor: Academic research principles applied directly to programmatic problem-solving and solution architecture.

✉ jd@walteric.com

🌐 www.walteric.com